



Health care that's end to end, not hit or miss

The value of integration

With ownership of a robust health solutions portfolio powered by enriched data across a common platform, UnitedHealthcare is ready to reveal money-saving, health-improving opportunities for your business.

Choosing standalone benefits over integrated strategies may mean losing out on



Lower costs



Better health



Simpler experiences

The strength of our capabilities



Our ownership of a robust health solutions portfolio reveals valuable opportunities

Provider network to deliver quality care

1.1M+
doctors and health professionals¹

Clinical intelligence to support employees

13K+
clinicians and physicians¹

Our unified platform supports informed choices across many touchpoints

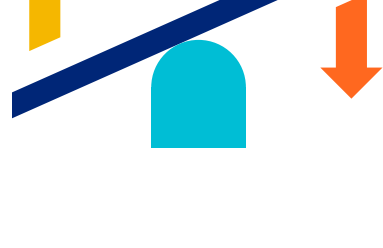
UnitedHealthcare draws yearly insights from

1.5T
health transactions²

222M
patient visits²



Our Health Activation Index™ (HAI) tool evaluates employee health ownership



Finding opportunities for better results

Increasing HAI scores by

1%

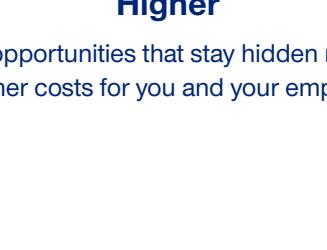
may lead to

cost savings of

.56%³

Dare to compare

Carve out, lose out



Higher

Health opportunities that stay hidden may lead to higher costs for you and your employees



Siloed vision

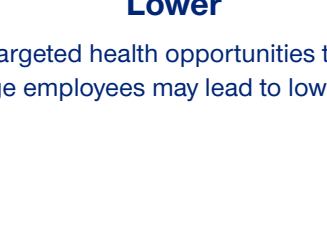
Missed opportunities to improve employee health and lower costs



Complicated

Complex, disconnected benefits may increase frustration and lower employee engagement

Integrate, celebrate



Lower

Targeted health opportunities that engage employees may lead to lower costs



Complete view

Full picture of population may create opportunities for better health



Simpler

Streamlined, connected benefits may improve employee engagement

The results that matter

Medical and specialty

Integrating medical, dental, vision and financial protection plans—designed to positively impact experiences, savings and results

27%
of at-risk members return to dental care through outreach and close gaps in care⁴

15%
better identification of chronic conditions⁵

\$2,230
in medical claim savings per referral into case management⁶



\$5+ PMPM
medical claim savings⁷



11-18%
increase in medication adherence for top chronic conditions⁸

Medical and pharmacy

Helping ensure clinically and cost-effective specialty medication

43-55%
shift out of hospital or outpatient facilities through site of care services⁹

\$16-25 PMPM
in medical cost savings with an integrated pharmacy approach¹⁰

Medical and behavioral

Helping simplify a complex journey with proprietary data, targeted outreach and targeted interventions

26%
reduced absenteeism by employees who received outpatient care¹¹

16%
lower outpatient costs per behavioral health episode¹²



100%
of enrollees in medical case management undergo behavioral health screening

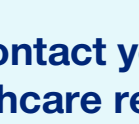
With a united strategy, care reveals results that matter

For more information on how to take an integrated approach to your benefits strategy:



Visit

uhc.com/employer



Contact your

UnitedHealthcare representative

UnitedHealthcare

What care can do™

¹ UnitedHealthcare internal analysis, June 30, 2020.

² UnitedHealthcare Group internal data collection and reporting, 2020.

³ UnitedHealthcare Employer & Individual National Accounts, 2018.

⁴ 2019 BoB performance for clients with integrated UnitedHealthcare Dental and UnitedHealthcare Medical.

⁵ 2019 BoB performance for clients with integrated UnitedHealthcare Short-Term Disability and UnitedHealthcare Medical.

⁶ UnitedHealthcare Center for Advanced Analytics internal report, 2019; analysis of clients integrated with UnitedHealthcare Vision and UnitedHealthcare Medical.

⁷ UnitedHealthcare 2019 BoB performance for clients with integrated UnitedHealthcare Specialty and UnitedHealthcare Medical, based on selected Specialty products.

⁸ Based on 2017 claims data for 3.3M members measuring the medical savings impact of synchronized medical and pharmacy benefits and capabilities.

⁹ UnitedHealthcare commercial fully insured data, 2019.

¹⁰ This study measured the medical savings impact of synchronized medical and pharmacy benefits and capabilities for 351 Administrative Services Only (ASO) commercial clients with UnitedHealthcare medical benefits, OptumHealth care management support, and OptumRx pharmacy care services compared to that of 121 ASO commercial clients with UnitedHealthcare medical benefits, OptumHealth care management support, and an external Pharmacy Benefit Manager. The study was based on 2017 medical claims data and included 3.3M members.

¹¹ Optum™ provider analysis; Source: C. Mao, July 24, 2018.

¹² Individual results may vary and are not a guarantee of future results.

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